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## 2014 – 2016 Undergraduate SAF Application Form

## Checklist for Application Office **Applicant** Preliminary Items Due 4pm, April 25, 2013 Eligibility Checklist (reverse side) Dollar request per student per year Petition signatures (if new applicant) Final Attachments Due 4pm, September 13, 2013 Constitution, Charter, Bylaws Mission Statement (1 pages) Group Profile (3 pages) Officers Number of Members History Activities, Programming, Events in Current Cycle Summary of request (2 pages) 10-13 Financial Statements 13-16 Projections Office Use Only Received by: Date Received: Sigs Checked: Applicant Organization/Program Name: Big Red Bikes **Primary Contact Secondary Contact** owell Name: Shangkong Lin Address: 321 North Baker Ithaca N.Y 14853 Phone: 646-388-3579 Email: SL 2 338 @ (omellied) A representative must certify that the documents provided in this application are accurate, represent best information available to the organization at this time, and are suitable for public distribution. The documents provided constitute the organization's application for undergraduate byline funding for the 2014-2015 and 2015-2016 fiscal years. The Student Assembly will review the applications in the fall semester of 2013. Organizations may not submit preliminary applications after 4pm on Monday, April 25, 2013 or amend final submissions after 4pm, Friday, September 13, 2013. Shang Rong Lin (print name) Representative:

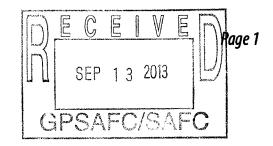
# Student Assembly Byline Funding Eligibility Checklist

To be eligible for consideration for byline funding, the applicant must meet the following criteria:

	Applicant Initials	Staff Use Only
Required for All Applicants		
Directly and primarily serves/benefits the entire undergraduate Cornell community	5 N L 5 N L	
Allows all students equal access to services and/or participation	SHL	
Requests minimum of \$0.50 per student per year and number of cents requested is divisible by two	SRL	
Required for Applicants Who Are Not Currently Receiving Byline Funding		10 (10 (10 (10 (10 )))
If applicant is not currently receiving byline funding, has collected petitions with 1,500 distinct signatures of registered Cornell undergraduate students		
May Be Waived By Student Assembly with Approval of University President		
Is registered with the Student Activities Office	SRL SRL	
Is student-directed and student-led	SRL	
Has Cornell operating account with internally controlled funds	<u>srl</u> srl	
Has a Cornell-employed advisor with oversight of Cornell funds	SRL	
Has received funding from a unit at Cornell university in each of the last two semesters	SRL	

If applicant is a registered student organization, the following officers must sign below. The undersigned acknowledge that they have reviewed the application, and that the organization and its officers agree to all conditions explained on the reverse page of this application.

President:	Mujahid Powell	M		4/24/13
•	(name)	2	(signature)	(date)
Treasurer:	Shang Rong Lin		2	4/24/13
	(name)	$\Omega$ 1	(signature)	(date)
Advisor:	Jusan Powell	4/1m	of_	4/24/2013
	(name)		(signature)	(date)
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# **BIGREDBIKES**

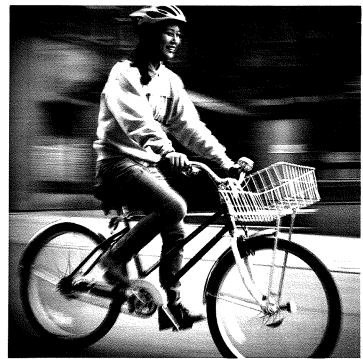
**Cornell University Bikeshare** 

# Student Activity Fee Application 2014-2016

Mujahid Powell, Co-President Curtis Wang, Co-President Shangrong Lin, Finance Director

September 13, 2013







Top: New Jamis bikes unveiled in Spring 2013. Left: BRB Team Member rides a classic bike on Collegetown (Jason Koski/Cornell University). Right: BRB E-board Member in front of newlyunveiled Uris Library station (Lindsay France/CU).

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# **2** Letter to the Student Assembly

September 13th, 2013

Members of the Student Assembly and the Appropriations Committee,

In May of 2011, Big Red Bikes launched a pilot program for a campus-wide bike sharing program. It was the start of a sustainable mode of transportation that could change the way Cornellians get around campus. Two-and-a-half years later, we are pleased to inform you that bike sharing has taken off. The program now boasts almost 2,000 members, three stations on campus, 30 bikes, and our bikes have been checked out for a total of 16,690 hours of service (the equivalent of 1 year and 11 months!).

Internally, Big Red Bikes has increased our quality of service and professionalism. We are in the process of finalizing a maintenance agreement with Cornell Outdoor Education, which will train and hire students to provide high quality maintenance more frequently and at a lower unit cost than otherwise available. We have also been highly responsive to the student body and our members. We addressed the number one complaint – bike comfort and ease of riding on hills – by obtaining 20 new light-weight, 8-speed bicycles. Users were so happy with these bikes that we are ordering an additional 20 bikes this semester to completely replace our older 3-speed bikes by the start of Spring 2014.

Publicly, Big Red Bikes has strived to become a permanent institution on campus by increasing accessibility to the program through visibility, developing a formal relationship with the university administration, and standardizing equipment to be used for years to come. Our visibility campaign includes social media outreach, prominent campus events, and plans for signage on our bikes and stations. At the same time we have organized a Bike Share Steering Committee which includes representatives from key university offices such as Transportation & Mail Services, Campus Planning, and Risk Management.

As Big Red Bikes matures and becomes a permanent institution on campus, we are looking to the future in order to best serve the Cornell community and maximize the benefits of bike sharing on campus. We envision a service that is more accessible and convenient, where any student may walk out of any hall or dorm and have immediate access to a Big Red Bike at the tap of their Cornell ID, free of charge. To that end, our current projects include developing a new

website and bike management software as well as opening a competition to provide automated card-swipe access at every station. The new software, to be completed by the start of Spring 2014, will cut \$10,000 from our operating costs and remove our current technological cap of 40 bikes. With optimal funding, automated stations will be introduced in Spring 2015, allowing stations to be more conveniently located, independent of staffed service desks, and accessible to students with only a tap of their Cornell ID.

In this application we are requesting an increase of \$1.80 per undergraduate student, for a total funding level of \$3.80 per student for the 2014-2016 funding cycle. This increase would only be temporary, but it is necessary to build out the initial infrastructure required for automated bike share stations. This investment will allow us to match heightened student demand for the program as well as upgrade the program to serve students with the highest level of convenience and reliability. It will allow more students to use our service due to increased geographic availability, and the on-demand rental model of an automated bike share system allows higher turnover rates among users. Higher turnover will maximize the program's efficiency as the number of rides per bike per day (RPB/day) rises from our current 0.82 RPB/day to the industry standard of roughly 8 RPB/day — an 875% increase in daily ridership capacity resulting from a 90% increase in funding.

This increased expenditure is essential to our long term vision of making cycling a convenient and reliable means of transportation on campus. The generous support of the Student Assembly and the university have been essential to creating the Big Red Bikes we know today. A leader among university bike shares across the United States, Big Red Bikes currently provides reliable service to almost 2000 Cornellians and growing with 30 bikes at 3 locations. In this application we ask for the Student Assembly, as stewards of the public interest, to envision a campus served by over 50 bicycles from up to 10 convenient and efficient stations.

We would like to thank the Student Assembly and the Appropriations Committee for your continued support towards this program. We look forward to discussing our proposal with you.

Respectfully Yours,

Mujahid Powell Co-President Curtis Wang
Co-President

Shangrong Lin Finance Director

# **3 MISSION STATEMENT**

# It is our mission to create a campus-wide bike sharing system that is accessible, affordable, and convenient for every Cornellian.

We envision a campus where anyone can be a bicyclist – whether you are a hardcore enthusiast or an occasional commuter. Bike sharing will not only advance Cornell's plan for a sustainable campus, it can also expose students to a healthy and environmentally friendly transportation system which they will more likely demand and expect in the future.

The Cornell community is expansive – in terms of both academic and spatial diversity.

A fully expanded bike share program can connect far-flung parts of campus, giving students, faculty, and staff access to destinations such as the Plantations or North Campus. Our program aligns with the University's commitment to alternative transportation in the campus Climate Action Plan and provides Cornellians an opportunity to engage in a healthy recreational activity.

Big Red Bikes also bridges academic disciplines by offering students invaluable experience in sustainability leadership and project management. From the conception of the bike share to the most technical details in maintenance, students have had the opportunity to engage themselves in all aspects of bike share operations, planning, grant writing, and marketing. The interdisciplinary nature of the student team reflects the broad range of educational opportunities available through Big Red Bikes.

Big Red Bikes is an integral part of the Cornell community – offering sustainable transportation options and education opportunities that are beneficial for the individual, the environment, and the University.

# 4 PROGRAM DESCRIPTION

## 4.1 How IT Works



#### Register

Prospective Big Red Bikes members must register at bigredbikes.cornell.edu first and submit their information, which includes digitally signing a waiver form.

#### **Borrow**

To access a bike, members go to the service desk of the bike station (Uris, Mann, or Appel), request a key, and present their ID card. The staffer looks up the member in the database. If they have an active account, the staffer checks out a bike, has the member sign a short waiver form, and gives the member the corresponding key to the bike lock.

#### Ride

The user unlocks the bike and is free to use it until 30 minutes before any service desk closes that day. During peak usage times, riders are encouraged to keep rides under 2 hours as a courtesy to other members.

#### Return

After checking out a bike, users are held responsible for the bike, lock, key, and helmet, including damages and loss or theft. At the end of their ride, members must lock their bike to a designated bike rack at any of our three locations and return their equipment to the circulation desk. Overdue bikes and unreported damages are subject to fines. Bike inspections are done frequently to make sure a user actually returned all their equipment and in good condition.

# 4.2 BIKE UNITS

Big Red Bikes has put the utmost care into selecting our bikes, reflecting on their comfort and ensuring their safety, reliability, and ease of maintenance. In Spring 2013, we chose the Jamis Commuter 4 as our standard bike model and began phasing out our classic red 3-speed bikes. This process will be complete by the start of Spring 2014, with 40 of these advanced bikes in our fleet.

We chose the Jamis Commuter 4 as a response to the needs of our members. Students asked for lighter, more comfortable bikes with more gears in order to conquer Ithaca's hills. The Jamis Commuter 4 has a lighter frame than our classic bikes, and they come with memory foam seats, 8 gears with an intuitive gear shifter, anti-slip brakes, as well as easily adjustable seats.

Big Red Bikes also fitted these bikes with other accessories. Each bike unit has a rear bike light for safety purposes in night riding, a seat lock to prevent theft of the adjustable seats, and a U-lock with key to secure the bikes. In addition, each bike unit is labeled with a different two-digit identification number located on the main frame of the bike, and each key is labeled with the matching two-digit identification number located on the head of the key.

For the purposes of maintenance and safety it is imperative that bikes have an internal geared system. Also, the hilly geography of Cornell's campus makes it necessary to have multi-gear bikes. Due to cost limitations in the past, we purchased bicycles with only 3 speeds. Now, however, we have gained access to 8-speed bicycles by purchasing in bulk and bringing down their unit cost. We also work to ensure that our bikes accommodate students of all heights. To do this, the bike must have what is known as a step-through frame, often called a women's bike. This shape enables people of shorter stature to more easily get on and off the bike.

# Gears Shift between 8 speeds by twisting the intuitive gear shifter on the right handle. Seat Ride in comfort with our memory foam adjustable seats. Shift between 8 speeds by twisting the intuitive gear shifter on the right handle.

# 4.3 MAINTENANCE & LOGISTICS

As with any piece of equipment that is subject to use, the bikes will face wear-and-tear from being used. Big Red Bikes follows an operations procedure based on preventative maintenance, response to damages, and regular monitoring. This procedure, based on best practices in the bike repair industry, ensures that bikes are safe in the short-term and that they remain available to students throughout their expected 4-year life. Preventative maintenance ensures our bikes' longevity, while daily safety checks ensure the safety and quality of our bikes. When a problem arises in between these checks, however, the circulation staff at a station will flag the bike on our bike management software to be repaired by a maintenance technician.

Big Red Bikes has partnered with the Bike Rack in Collegetown and Cornell Outdoor Education (COE) to carry out our operations procedure. Preventative maintenance, safety checks, and minor repairs are all carried out by student maintenance technicians. These students are hired and trained through COE under an agreement pending approval by the interim director of COE. The Bike Rack in Collegetown is the licensed dealer for Jamis bikes in the Ithaca area. Big Red Bikes goes to the Bike Rack to order new bikes and to resolve major repairs which students cannot deal with.

Our operations staff must also manage the logistics of the bike share, responding to usage patterns in order to use maintenance funds in the most effective manner possible. On a day-to-day basis, our staff ensures that bikes are balanced properly among stations, taking bikes from overcrowded stations to stations in need of bikes. Usage of the bike share also responds to the academic calendar and weather. When demand is at its lowest during the winter, we close the system and put bikes in storage between Thanksgiving break and Spring Break. During the summer, the program remains operational however it is downsized to accommodate decreased demand as students leave campus.

# 4.4 Program Overview: Spring 2011 — Spring 2013

From the launch of our pilot program in Spring 2011, our dedicated student team has continually improved and expanded our service. Big Red Bikes has been mentioned in Cornell's sustainability and transportation plans and has been an integral part of two recent sustainability ratings for the University.

Spring 2011

• Launched Pilot Program at Uris with 20 Pilot Bikes

Fall 2011 -Spring 2012

- Expanded Fleet with 20 Worksman Bikes
- Launched Mann Library & Appel Commons Stations
- Helped Cornell Achieve a Gold STARS Sustainability rating

Fall 2012 -Spring 2013

- Helped Cornell Achieve a Bronze Rating from the League of American Bicyclists
- Replaced Pilot Bikes with 20 New Jamis Commuter 4 Bikes
- Adopted as Part of Cornell's Sustainable Campus Strategy

# 5 Organizational Profile

# 5.1 EXECUTIVE BOARD

### **Mujahid Powell & Curtis Wang** Co-Presidents

Develop policy and initiate partnerships to implement Big Red Bikes' strategic goals. Oversee the operations, finances, marketing, and technological development of the program.

Herman Wong Operations Team Director; Student Bike Coordinator

Develops and implements operations and maintenance programs guided by the organization's operations procedure. Manages routine bike maintenance, monitoring, and other technical aspects of the program.

**Collin Peters** *Marketing Team Director* 

Develops and maintains program visibility and accessibility on campus. Manages public outreach and physical branding in order to promote the program as well as to educate users about safe cycling.

**Shangrong Lin** Business & Finance Team Director

Ensures Big Red Bikes follows short- and long-term financial goals. Controls day-to-day expenses and revenues. Manages customer experience, and conducts campus surveys in order to optimize spending.

Taehoon Tyler Research & Development Team Director

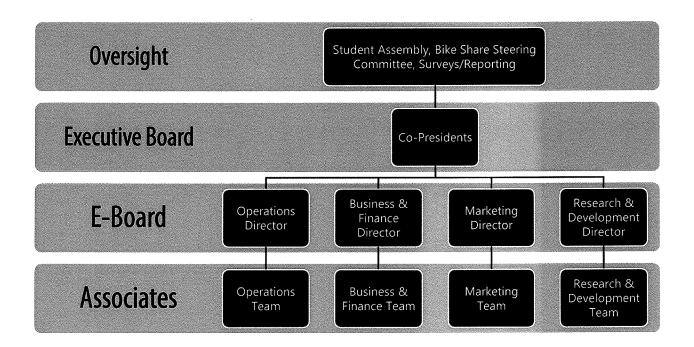
Manages the development and/or acquisition of new bike share technologies in accordance to the desires of the student body.

**Hector Chang** *Administrative Director; Webmaster* 

Schedules meetings, takes minutes, and manages mailing lists, while making sure Big Red Bikes stays on track for deliverables and deadlines. Maintains the user database.

**Susan Powell** Transportation & Mail Services Advisor

Advises on technical, organizational, procurement, and other issues. Maintains the Big Red Bikes TMS account, gives reimbursements, and administers fees and fines as needed.

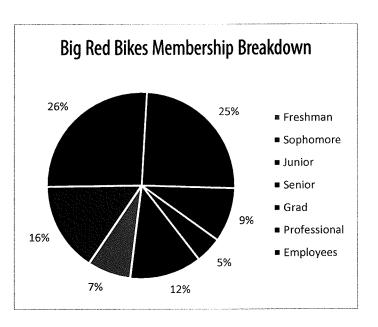


# 5.2 Membership & Ridership

As of September 10, 2013, we have 1982 active Cornellians who are members of Big Red Bikes. A majority of our members are undergraduate students (74%), but we also have a significant amount of graduate and professional students (14%), and Cornell faculty and employees (12%). We remain an organization with a focus on the undergraduate student body however.

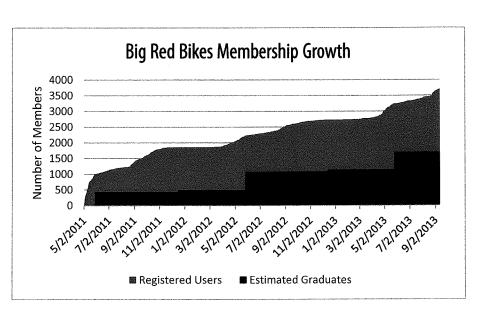
Our registered undergraduate

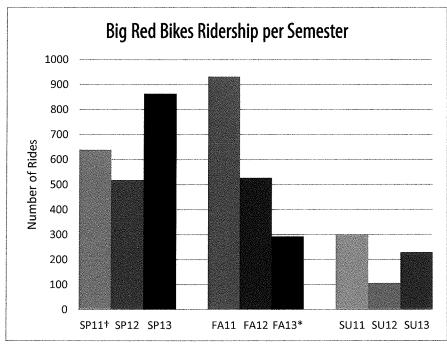
members make up approximately 10% of the undergraduate student body.



We are unable to provide accurate numbers of membership growth over time due to a limitation of our bike share software. The software cannot remove members who have graduated or left Cornell because it does not have access to registrar data. Therefore, the chart of membership growth over time on the next page shows a cumulative number of registered users as well as an estimate of the people who have graduated or ended their studies over time.

With this projection, we can conclude with some certainty that we have the most registered members right now than at any other time in Big Red Bikes history. Any uncertainty would be lessened in the future with a new bike share software that is developed for our needs at Cornell.





+ Launch semester

\* Current semester (as of Sep 10, 2013)

Ridership has improved dramatically when the service was revamped in Spring 2013 with better bikes, an improved marketing campaign, and a more efficient operations procedure. We increased ridership by 35% in Spring 2013 compared to the launch semester, even though we were in operation for the same number of days. We are currently on track to surpassing our record ridership this fall semester.

Our members have helped us reach more than 30% of our record ridership in less than 3 weeks. Our increasing membership and ridership indicates that there is a strong and growing demand for the service that Big Red Bikes provides to the Cornell community.

# **5.3 EVENTS & COMMUNITY ENGAGEMENT**

Big Red Bikes participates in standard club events, such as ClubFest, as well as events with an environmental and/or healthy living aspect to it such as SpringFest and Streets Alive! We also reach out to the Cornell community through ongoing tabling at various campus hubs, traditional and social media advertisement campaigns, and events that help spread knowledge of our free service by word-of-mouth.

During Spring 2013, we began our first coordinated marketing campaign, promoting Big Red Bikes campus-wide through traditional means as well as through social media. Our efforts resulted in a 31% increase in membership growth and a 67% increase in ridership compared to Spring 2012. We intend on continuing and intensifying our marketing strategy in order to increase membership and ridership.

This semester, we kicked off our fall launch with guided bike tours around campus for freshmen, in partnership with the Orientation Steering Committee. Apart from showing off the campus to over 60 new Cornellians, we educated tour participants on bike safety and familiarized them with our registration and check-out process so that other new students hear about our service through word-of-mouth. To date, we have witnessed the fastest registration rate so far during this semester, and we have already registered about 5% of the freshmen class.

# 6 PROGRAM VISION

In our efforts to provide the highest quality service possible to the Cornell community, Big Red Bikes aims to make the program more accessible, reliable, safe, and efficient. Having provided reliable and safe service for two years, we see that **major improvements in accessibility and efficiency are possible over the next three years if the system evolves from its current form.** Currently, the availability of staffed service desks or libraries limits the program to our three stations. Using staffed stations also complicates and lengthens the check-out process. Therefore, our vision is to have automated bike share stations on campus. This will allow us to cover a greater area on campus with more bikes and more stations, irrespective of locations with staffed service desks and closer to where students want and need them.

As we work towards that goal, our immediate plans (Phase I) for this academic year include standardizing our fleet with 20 additional Jamis bikes, conducting a comprehensive planning process for system expansion, installing visibility improvements to the current stations, and developing a new bike share software suitable for Cornell. Then, depending on our funding levels, we will continue with Phases II and/or III. The timeline below shows the highlights of our phased plan.

2013 - 2014 (Phase I)

- Standardizing Fleet and Improving Visibility of Stations
- Expansion Planning & Preparation
- Development of Bike Share Software for Cornell

2014 - 2015 (Phase II)

- Order and Install Automated System of 5-6 Stations
- Relocate Stations According to Student Preference

2015 - 2016 (Phase III)

- Purchase an Additional 15 Bikes
- Expand To an Additional 2-4 Locations

# **6.1** AUTOMATED BIKE SHARING

The move to automate the Big Red Bikes Program comes after a full year of research, including a semester-long study conducted by City & Regional Planning students, conversations with service providers, and other university bike shares. An automated bike share system allows users to check out bikes as easily as tapping their ID card at the station. The quick and easy check-out process makes short rides in between stations convenient for users. It also provides for a more secure locking process as the locking mechanism can tell if a bike is securely locked or not.

Most "off-the-shelf" automated bike share systems that are available are outside of our budget. That is because the bikes and the stations are often bought together, such as with New York City's Citibike. Our ideal automated bike share system would incorporate our existing bicycles and would have to best other systems in an open competitive bidding. Opening the bidding process to all entries allows us to find the cheapest, most versatile option available for the Cornell campus. Big Red Bikes has been in contact with commercial providers of automated bike share systems (see below) and we have concluded that a reasonable price per unit for an automated bike share system is \$835.







Viacycle: bike-based automatic locking **Social Bicycle**: bike-based automatic locking

**Tracetel**: station-based automatic locking

# 6.2 Funding Request: Fall 2014 — Spring 2016

To cover most of Phases II and III of our expansion and evolution into an automated bike share, Big Red Bikes is officially requesting that \$3.80 of the Student Activities Fee be allocated to our organization for the next byline funding cycle. Comprehensive budget information as well as reasoning is located in the budget section of the application.

# 7 FINANCIAL STATEMENTS

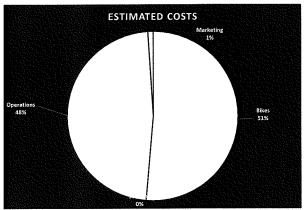
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Total Donations and Sponsorables  Balance From Previous Year  \$2,284.16  Balance  Total Cost of Year of Operation  Bike Units/Bike Station; \$10,299.03  Maintenance/Marketing/, \$379.41  \$310,578.44 Cost For Year of Operation  Byline Funding 2011-2012  Charge \$12,545.00  Number of Undergraduates \$14,829.16 Available Finances For Year of Operation  End of Year Balance  Expenses \$10,678.44  Revenue \$14,829.16  Number of Bikes  40	Spark software	countries and administration of the first section of the contries of the contr	TMS		\$7,200.00			
Total Donations and Sponsorahips \$2,284.16 Balance  S2,284.16 Balance  S2,284.16 Balance  S2,284.16 Balance  S2,284.16 Balance  S3,0678.44 Cost For Year of Operation  S3,078.44 Cost For Year of Operation  S4,032.00  Maintenance/Marketing/.\$379.41  S4,078.44 Cost For Year of Operation  Number of Undergraduates  S14,829.16 Available Finances For Year of Operation  End of Year Balance  Expenses \$10,678.44 Revenue \$14,829.16  \$4,150.72 Balance After Year of Operation  Number of Bikes 40	Bike racks	\$10,832.00	TMS		\$10,832.00			
Balance From Previous Year  \$2,284.16 Balance  Total Cost of Year of Operation  Bike Units/Bike Station: \$10,299.03 Maintenance/Marketing/, \$379.41  \$10,678.44 Cost For Year of Operation  Byline Funding 2011-2012 Charge \$12,345.00 Number of Undergraduates  \$14,829.16 Available Finances For Year of Operation  End of Year Balance Expenses \$10,678.44 Revenue \$14,829.16  \$4,150.72 Balance After Year of Operation  Number of Bikes 40			1 2 3 3 3 3 3					
Balance From Previous Year  \$2,284.16 Balance  Total Cost of Year of Operation  Bike Units/Bike Station;\$10,299.03 Maintenance/Marketing/,\$379.41  \$10,578.44 Cost For Year of Operation  Byline Funding 2011-2012  Charge \$12,545.00 Number of Undergraduates  \$14,829.16 Available Finances For Year of Operation  End of Year Balance  Expenses \$10,678.44 Revenue \$14,829.16  \$4,150.72 Balance After Year of Operation  Number of Bikes 40		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	TOTAL TOWNSON					
### S2,284.16 Balance    S2,284.16 Balance	Total Donations and Sponsorships				\$18,032.00	an la responsable de participation de		
Total Cost of Year of Operation  Bike Units/Bike Station#\$10,299.03  \$10,578.44 Cost For Year of Operation  Syline Funding 2011-2012  Charge \$12,545.00  Number of Undergraduates  \$14,829.16 Available Finances For Year of Operation  Expenses \$10,678.44  Revenue \$14,829.16  \$4,150.72 Balance After Year of Operation  Number of Bikes  40	Balance From Previous Year	40.00	45 8.1					
\$10,678.44 Cost For Year of Operation  Byline Funding 2011-2012 Charge \$12,545.00 Number of Undergraduates \$11,829.16 Available Finances For Year of Operation  End of Year Balance Expenses \$10,678.44 Revenue \$14,829.16 \$4,150.72 Balance After Year of Operation  Number of Bikes 40		\$2,284	.16 Balance					1
Expenses \$10,678.44 Revenue \$14,829.16  Styling Funding 2011-2012  Expenses \$10,678.44 Revenue \$14,829.16  Styling Funding 2011-2012  Expenses \$10,678.44 Revenue \$14,829.16  Styling Funding 2011-2012  Expenses \$10,678.44 Revenue \$14,829.16	Total Cost of Year of Operation					Maintenance/Marketi	ng/.\$379.41	į
\$14,829.16 Available Finances For Year of Operation  Expenses \$10,678.44 Revenue \$14,829.16  \$41,50.72 Bolance After Year of Operation  Number of Bikes 40		\$10,678	.44 Cost For 1	ear of Opera	tion			1
Expenses \$10,678.44 Revenue \$14,829.16 \$2,4150.72 Balance Arter Year of Operation  Number of Bikes 40	Byline Funding 2011-2012	Charge					iuates	
\$4,150.72 Balance After Year of Operation  Number of Bikes 40		\$14,829	.16 Available	Pinances For	Year or Operation	VII .		
Number of Bikes 40	End of Year Balance	Expenses	\$10,678.44	flor Verr	10172102	Revenue	\$14,829.16	
		\$4,15	u./2 balance A	uccitear:07.	yper <b>au</b> on			1
Bile Canacity of the System 100								
	Number of Bikes	40						

		***************************************					Quantity of New Bikes	22
Bike Units	Item	Price/Unit	Expected Units	Actual Units	Budgeted Amount	Expenses	Model Name	Manufacturer/Retailer
Bikes	JAMIS Commuter 4s (4 yrs	<u>'''.,</u>	25	22	\$15,350.00	\$13,508.00	Jamis Commuter 4s	The Bike Rack: Jamis
Accessories	Light Sets	\$38.99	25	15	\$974.75	\$584.85	Reelight SL100	THE DIRE RECEIVED
iccessories	Helmet (2 yrs)	\$8.45	25	45	\$211.25	\$380.25	Model 09 Flash Graphics Hel	mets(15 Silver 30 Red)
	Kickstands	\$9.99	25	22	\$249.75	\$219.78	Troder of real crepmes res	The Bike Rack
	Seat Covers	\$9.99	25	- 22	\$249.75	\$0.00	Serfas Waterproof Seat Cove	
Locks	U-Lock	\$28.99	25	9	\$724.75	\$260.91	Kryptonite Series 2	
	Locking Skewers	\$22.99	25	25	\$574.75	\$574.75	Hublox Security Skewers	
	Seat Leashes	\$6.99	0	22	\$0.00	\$153.78		The Bike Rack
Shipping	Shipping	\$25.00	25	22	\$625.00	\$550.00		<u> </u>
Shop Bike Assembly	Assembly	\$50.00	25	22	\$1,250.00	\$1,100.00		The Bike Rack
Total Cost of Bike Units					\$20,210.00	\$17,332.32		
			···· · · · · · · · · · · · · · · · · ·					
	Weeks of Service	21		<u> </u>				
3ike Maintenance & Operations Co	st	Price/Unit	Expected Units	Units	Budgeted Amount	Expenses	Estimated Repair Time	Dropoff/Return Person
Ionthly Preventive Maintenance	25% fleet per week	\$10.00	420	100	\$4,200.00	\$1,000.00	2 hours /bike	Maintenance Technicia
Daily Safety Checks	every bike-once per day	\$8.00	294	126	\$2,352.00	\$1,008.00	3 min. /bike	Maintenance Technicia
System Logistics		\$8.00	56	24	\$448.00	\$192.00		Logistics Coordinator
linor Damage Repairs	8 reponses per week	\$10.00	84	36	\$840.00	\$360.00	30 min. /bike	Maintenance Technicia
Swan Cycles" Repairs	Shop Fee	\$40.00	10	22.6	\$400.00	\$904.00		
Swan Cycles" Parts	Parts	N/A	N/A	N/A	\$0.00 \$700.00	\$730.00 PENDING		
The Bike Rack" Repairs	Shop Fee	N/A	N/A	N/A N/A	\$200.00	PENDING		
The Bike Rack" Parts Software Operations and Maintanence	Parts TBD	N/A \$10.00	N/A 0	\$0.00	\$0.00	\$0.00		Software Technicians
2nd year Maintenance Spending	100	\$10.00		30.00	\$9,140.00	\$4,194.00		- Contrare recriments
and your riding						14.77== 1122		and the second control of the contro
	Big Red Bikes							
Program Marketing & Education	Cost/Document		Expected Units	Units	Budgeted Amount	Expenses	Usage Catagories	Manufacturer/Distribut
Quarter Cards					\$50,00	\$1.62	Flyers/Posters	BRB Marketing&Media
Candy					\$30.00	\$3,38		BRB Marketing&Media
Fabling Materials					\$50.00	\$47.67		BRB Marketing&Media
Cable Ties					\$40.00	\$7.05		BRB Marketing&Media
aminated Signs					\$100.00	\$66.26		BRB Marketing&Media
Others					\$130.00	\$0.00		BRB Marketing&Media
Total Marketing Expenses					\$400.00	\$125.98		
	[a., a., a.,						1	
	Outdoor Bike Racks	Shipping/Install	atio	•				Tarad Carrier Constitution
Bike Stations			Expected Units	Purchased Unit	s Budgeted Amount	Expenses	Added Capacity	Total Station Capacity
	Price/Unit	n /Oncite Delive	EM )					
	\$2,708.00	\$0.00	0	0	\$0.00	\$0.00	0	0
brary	\$2,708.00 \$2,708.00	\$0.00 \$0.00	0 0	0	\$0.00	\$0.00	0	8
rary	\$2,708.00 \$2,708.00 \$2,708.00	\$0.00 \$0.00 \$0.00	0 0 0	0	\$0.00 \$0.00	\$0.00 \$0.00	0 0	8 20
lbrary rary commons	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0	0 0 0	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	0 0 0	8 20 14
lbrary yary commons (eterinary Library	\$2,708.00 \$2,708.00 \$2,708.00	\$0.00 \$0.00 \$0.00	0 0 0	0	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0	8 20 14 0
lbrary rary commons deterinary Library	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0	0 0 0	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	0 0 0	8 20 14
ibrary rary commons eterinary Library	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0	0 0 0	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 20 14 0 42
brary jary Commons eterinary Library otal First Year Cost for Stations	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary Jary Commons (eterinary Library otal First Year Cost for Stations (undraising, fees, fines	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	0 0 0 0 0	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 20 14 0 42 ke Unit Returns
brary jary commons feterinary Library otal First Year Cost for Stations fundraising, fees, fines ost/stolen bike charge	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 Number of	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary Jary Jornmons eterinary Library otal First Year Cost for Stations fundraising, fees, fines ost/stolen blke charge lamage Fees	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies)	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Joseph N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary Jary Jornmons eterinary Library otal First Year Cost for Stations  undraising, fees, fines sost/stolen bike charge amage Fees ate Fees	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Justidente PENDING N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary jary commons eterinary Library otal First Year Cost for Stations  undraising, fees, fines ost/stolen bike charge amage Fees ate Fees undraising	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies)	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Joseph N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00 \$200.00 \$500.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary jary commons eterinary Library otal First Year Cost for Stations  undraising, fees, fines ost/stolen bike charge amage Fees ate Fees undraising	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies)	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Justidente PENDING N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary Fary Fary Commons eterinary Library otal First Year Cost for Stations undraising, fees, fines ost/stolen bike charge amage Fees ate Fees undraising	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies)	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Justidente PENDING N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00 \$200.00 \$500.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
(brary )	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies)	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Justidente PENDING N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00 \$200.00 \$500.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary Jary Jory Jory Jory Jory Jory Jory Jory Jo	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies) (Varies)	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Justidente PENDING N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$200.00 \$200.00 \$200.00 \$500.00 \$1,900.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns
brary	\$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 \$2,708.00 Big Red Bikes Cost/Incident \$1,000.00 (Varies) (Varies)	\$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 0	Number of Justidente PENDING N/A	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Budgeted Amount \$1,000.00 \$200.00 \$200.00 \$500.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	0 0 0 0 0 Bike Theft and Late Bil	8 20 14 0 42 ke Unit Returns

In Kind Donations and Sponsorships	Amount	Source		Budgeted Amount	Sponsorship	
Spark software	\$9,600.00	TMS		\$9,600.00	\$9,600.00	
Bike racks	\$5,416.00	TMS		\$0.00	\$0.00	TBD by cost of Operations
Total Donations and Sponsorships		1.0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	9,600	\$9,600.00	

Balance From Previous Year	153,038.00	\$3,038.00	1\$0.00	0%
Byline Funding 2011-2012	\$25,090.00	\$25,090.00	\$0.00	0%
Donations and Sponsorhips	\$9,600.00	\$9,600.00		
Fees and Fines	\$1,900.00	\$0.00	(\$1,900.00)	-100%
	\$39,628.00	\$37,728.00	(\$1,900.00)	-5%
Total Spending 2012-2013	Estimated Expenditure	Actual	Total Variance	% Variance
Bikes	\$20,210.00	\$17,332.32	(\$2,877.68)	-14%
Stations	\$0.00	\$0.00	\$0.00	0%
Operations	\$18,740.00	\$13,794.00	\$4,946.00	26%
Marketing	\$400.00	\$125.98	\$274.02	69%
Total Spending	\$39,350.00	\$31,252.30	\$8,097.70	21%
End of Year Balance	Estimated	Current	Total Variance	% Variance
Funds	\$278.00	\$6,475.70	\$6,197.70	2229%
Number of Bikes	40	40	0	0%
Bike Capacity	100	42	58	58%

Cost Breakdown	Estimated	Actual	Total Variance	% Variance
Capital Cost per Bike	\$505.25	\$433.31	\$71.94	
tions Cost per Bike	\$708.50	\$344.85	\$363.65	
nnual Cost per Bike	\$1,213.75	\$778.16		

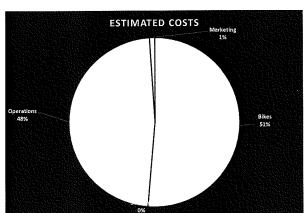


	France constructs, e.g. many community constants above to make the state of the sta	64 Alley y	]				Quantity of New Bikes	20
Bike Units	Item	Price/Unit	Expected Units	Actual Units	Budgeted Amount	Expenses	Model Name	Manufacturer/Retailer
ikes		\$750.00	20		\$15,000.00	\$0.00	Jamis Commuter 4s	The Bike Rack: Jamis
ccessories	Light Sets	\$38.99	20		\$779.80	\$0.00	Reelight SL100	
	Helmet (2 yrs)	\$8.45	20		\$169.00	\$0.00	Model 09 Flash Graphics Heln	nets (15 Silver 30 Red) The Bike Rack
	Kickstands Seat Covers	\$9.99 \$9.99	20		\$199.80 \$199.80	\$0.00 \$0.00	Serfas Waterproof Seat Cover	
ocks	U-Lock	\$28.99	20		\$579.80	\$0.00	Kryptonite Series 2	7.11142011
	Locking Skewers	\$22.99	20		\$459.80	\$0.00	Hublox Security Skewers	
	Seat Leashes	\$6.99	20		\$139.80	\$0.00		The Bike Rack
Shipping	Shipping	\$25.00	20		\$500.00	\$0.00		The Bike Rack
Shop Bike Assembly  Total Cost of Bike Units	Assembly	\$50.00 \$951.39	20		\$1,000.00 \$19,027.80	\$0.00		Title Dike Kack
total Cost of Bike Olitis	<u></u>	14552.55			1425/027100	140100		
	Weeks of Service	26						
Bike Maintenance & Operations Cost		Price/Unit	Expected Units	Units	Budgeted Amount	Expenses	Estimated Repair Time	Dropoff/Return Personne
Ionthly Preventive Maintenance	25% fleet per week	\$10.00	546		\$5,460.00	\$0.00	2 hours /bike	Maintenance Technicians
Daily Safety Checks	every bike-once per day	\$10.00	382.2		\$3,822.00	\$0.00	3 min. /bike	Maintenance Technicians
ystem Logistics		\$10.00	73	_	\$728.00		20 min /hiles	Logistics Coordinator  Maintenance Technicians
linor Damage Repairs	8 reponses per week	\$10.00 \$90.00	109.2	<del></del>	\$1,092.00 \$1,000.00	\$0.00	30 min. /bike 1 week	Logistics / The Bike Rack
Major Damage Repairs The Bike Rack" Repairs	Shop Fee Shop Fee	1\$90.00 N/A	N/A		\$700.00	20.00	* 11.00K	Logistics / The bike Naci
The Bike Rack Repairs	Parts	N/A	N/A		\$200.00			
Software Operations and Maintanence	TBD	\$10.00	52		\$0.00	\$0.00		Software Technicians
Ind year Maintenance Spending	<u> </u>		<u>]</u>		\$13,002.00	\$0.00		
	Big Red Bikes		<b>T</b>					
rogram Marketing & Education	bly Red bikes	Cost/Document	Expected Units	Units	Budgeted Amount	Expenses	Usage Catagories	Manufacturer/Distributo
		Costy Document	Expected Othes	Offics	\$100.00	Expenses	Flyers/Posters	BRB Marketing&Media
uarter Cards aminated Signs					\$100.00		I Iye 3/ Posters	BRB Marketing&Media
ocial Media Promotions	Facebook Campaigns	\$20.00	5		\$100.00			BRB Marketing&Media
abling Materials		\$40.00	1		\$40.00			BRB Marketing&Media
Station Signage		\$20.00	3		\$60.00			BRB Marketing&Media
Bike Signage		\$15.00	20		\$300.00 \$700.00	\$0.00		BRB Marketing&Media
Total Marketing Expenses	AND ARTE OF TAXABLE MARKET AND THE PROPERTY OF				1\$700.00	130.00		
	Outdoor Bike Racks							
3ike Stations	Price/Unit	Shipping/Installatio	Expected Units	Bike Packs/Station	Budgeted Amount	Expenses		Total Station Capacity
n Library	\$2,708.00	n (Onsite Delivery) \$0.00	1	5	\$0.00	\$0.00		100
rary	\$2,708.00	\$0.00		0	\$0.00	\$0.00		0
ommons	\$2,708.00	\$0.00		0	\$0.00	\$0.00		0
rowtype 3rd Gen. Dock	\$835.00		0		\$0.00 \$0.00	\$0.00		
otal First Year Cost for Stations	****	<u> </u>	1		1\$0.00	150.00		
	Big Red Bikes						Bike Theft and Late Bik	e Unit Returns
undraising, fees, fines	Cost/Incident		Expected Incidents	Number of	Budgeted Amount	Revenue	Consequent Course of Action	
ost/stolen bike charge	\$1,000.00		expected incidents	Tocidonte	\$1,000.00	\$0.00		
ostystolen bike charge Damage Fees	(Varies)		1	N/A	\$200.00	\$0.00	The state of the s	<u> </u>
ate Fees	(Varies)			N/A	\$200.00	\$0.00		
undralsing				1	\$500.00	\$0.00		
Total Administration Revenues					\$1,900.00	\$0.00		
						G		
	Amount	Source		<u> </u>	Budgeted Amount	1		L.
		TMS	]		\$0.00	\$0.00		-
n Kind Donations and Sponsorships park software	\$9,600.00					\$0.00		
park software ike racks		TMS			\$0.00		TBD by cost of Operations	
ter and the second seco				S Language of	\$0.00	\$0.00	TBD by cost of Operations	
park software blke racks otal Donations and Sponsorships	\$5,416.00	TMS	Total Variation	9/ \/25	\$0.00		TBD by cost of Operations	
park software like racks otal Donations and Sponsorships otal Revenue 2013-2014	\$5,416.00 Estimated Revenue	TMS Recieved	Total Variance	% Variance	\$0.00	\$0.00	STIMATED COSTS	
park software like racks otal Donations and Sponsorships otal Revenue 2013-2014 lalance From Previous Year	\$5,416.00 Estimated Revenue \$6,475.70	Recieved \$6,475.70	\$0.00	0%	\$0.00	\$0.00	STIMATED COSTS	rrketing
park software ike racks otal Donations and Sponsorships otal Revenue 2013-2014	\$5,416.00 Estimated Revenue \$6,475.70 \$25,090.00	TMS Recieved			\$0.00	\$0.00	STIMATED COSTS	rketing 1%

Total Revenue 2013-2014	Estimated Revenue	Recieved	lotal variance	% Variance
Balance From Previous Year	\$6,475.70	\$6,475.70	\$0.00	0%
Byline Funding 2011-2012	\$25,090.00	\$0.00	(\$25,090.00)	-100%
Donations and Sponsorships	\$0.00	\$0.00		
Fees and Fines	\$1,900.00	\$0.00	(\$1,900.00)	-100%
	\$33,465,70	\$6,475.70	(\$26,990.00)	-81%
Total Spending 2013-2014	Estimated Expenditure	Total Expenditure	Total Variance	% Variance
Total Spending 2013-2014	Estimated Expenditure	Total Expenditure	Total Variance	% Variance
Bikes	\$19,027.80	\$0.00	(\$19,027.80)	-100%
Stations	\$0.00	\$0.00	\$0.00	#DIV/0!
Operations	\$13,002.00	\$0.00	\$13,002.00	100%
Marketing	\$700.00	\$0.00	\$700.00	
	\$32,729.80	\$0.00	\$32,729.80	100%
End of Year Balance	Estimated	Actual	Total Variance	% Variance
	Louinacea	Actual	Total variance	70 Variation

Lift Of Teal Datafice	Latinated	i Uccaai	: 10ta	variance	70 Variation
Funds	\$7	35.90 \$6,4	75.70	\$5,739.80	780%
Number of Bikes		42	22	-5	-12%
Bike Capacity		47	42	47	100%
Cook Bornstolesson	Calinahad	A atruck	The same	Mariana	O/ Marianco

Cost Breakdown	Estimated	Actual	Total Variance	% Variance
Capital Cost per Bike	\$453.04	#DIV/0!	#DIV/0!	
Operations Cost per Bike	\$309.57	\$0.00	\$309.57	
Tc^~! Annual Cost per Bike	\$779.28			



# 7.1 ANALYSIS OF REDUCED FUNDING ON 2013-2014

#### 10% reduction

To cope with a 10% cut on byline funding, Big Red Bikes would forego the purchase of two Jamis bikes, purchasing only 18 instead of 20. We would not have enough bikes to replace the classic red bikes completely, which creates confusion for our members.

#### 25% reduction

More drastic measures would have to be taken with a 25% cut. Big Red Bikes would forego the purchase of 5 Jamis bikes, purchasing 15 instead of 20. This means that some of our classic bikes would remain in circulation to maintain capacity. However, our classic bikes are more prone to failures than our Jamis bikes, and the classic bikes can only be repaired "in-house" and not at one of our preferred maintenance partners. Since our operations team will be occupied fixing broken classic bikes, they will not be able to conduct monthly preventive maintenance and daily safety checks as often as they should. This would be a dangerous proposition to our members.

#### 35% reduction

A 35% reduction would require even more drastic measures to be taken. Big Red Bikes would have to order fewer Jamic bikes, but it is possible that no new bikes can be ordered because we would be ineligible for bulk pricing (the bikes' MSRP is \$950). Money budgeted for new bikes would be redistributed to operations and marketing but it would not be spent in its entirety. System capacity would be limited, so members may be refused service because no bikes are available for them to borrow.

			5)	A STATE OF S	CREATE TO A SERVICE SOCIETY OF STREET	STATE OF THE STATE	10-2 part of the same and the s	Commence of the control of the contr
			7				Quantity of New Bikes	0
like Units	Item	Price/Unit	Expected Units	Actual Units	Budgeted Amount	Expenses	Model Name	Manufacturer/Retailer
ikes	JAMIS Commuter 4s (4 yrs)	\$750.00		1	\$0.00	\$0.00	Jamis Commuter 4s	The Bike Rack: Jamis
ccessories	Light Sets	\$38.99	0		\$0.00	\$0.00	Reelight SL100	
	Helmet (2 yrs)	\$8.45	0		\$0.00	\$0.00	Model 09 Flash Graphics Helm	
	Kickstands	\$9.99	0		\$0.00	\$0.00		The Bike Rack
	Seat Covers	\$9.99	0		\$0.00	\$0.00	Serfas Waterproof Seat Cover	Amazon
ocks	U-Lock	\$28.99	0		\$0.00	\$0.00	Kryptonite Series 2	
	Locking Skewers	\$22.99	0		\$0.00	\$0.00	Hublox Security Skewers	<del> </del>
	Seat Leashes	\$6.99	0		\$0.00	\$0.00		The Bike Rack
hipping	Shipping	\$25,00	0		\$0.00	\$0.00		
hop Bike Assembly	Assembly	\$50.00	0		\$0.00	\$0.00		The Bike Rack
otal Cost of Bike Units			1	I	\$0.00	\$0.00		
	Weeks of Service	26	T		adden is a final design of the property of the property of the second of			
like Maintenance & Operations Cost	coks of Scivice	Price/Unit	Expected Units	Units	Budgeted Amount	Expenses	Estimated Repair Time	Dropoff/Return Personnel
onthly Preventive Maintenance	25% fleet per week	\$10.00	546		\$5,460.00	\$0.00	2 hours /bike	Maintenance Technicians
ally Safety Checks	every bike-once per day	\$8.00	382.2	1	\$3,057.60	\$0.00	3 min. /bike	Maintenance Technicians
ystem Logistics	every bine offee per day	\$8.00	73		\$582.40	1		Logistics Coordinator
linor Damage Repairs	8 reponses per week	\$10.00	109.2		\$1,092.00		30 min. /bike	Maintenance Technicians
lajor Damage Repairs	Shop Fee	\$90.00	10.5		\$1,000.00	\$0.00	1 week	Logistics / The Bike Rack
ike Management Software Maintanence	2 hrs per week	\$10.00	52		\$520.00	\$0.00		Software Technicians
rd Gen. Hardware Maintenance	2 hrs per week	\$10.00	52		\$520.00			
nd year Maintenance Spending					\$12,232.00	\$0.00		<u> </u>
			<del></del>			~~~~	1	
	Big Red Bikes							Manufacturer/Distributor
rogram Marketing & Education	Land American	Cost/Document	Expected Units	Units	Budgeted Amount	Expenses	Usage Catagories	BRB Marketing&Media
uarter Cards		<b></b>			\$150.00		Flyers/Posters	BRB Marketing&Media
aminated Signs	<u> </u>		<u> </u>	ļ	\$150.00 \$150.00	<b>_</b>		BRB Marketing&Media
ocial Media Promotions	Facebook Campaign	\$20.00 \$40.00	5		\$150.00			BRB Marketing&Media
abling Materials		\$20.00			\$0.00			BRB Marketing&Media
tation Signage ike Signage		\$15.00	0		\$200.00	<del> </del>		BRB Marketing&Media
ike Signage Ither	3rd Gen. Launch	\$15.00	-  ·	<del> </del>	\$360.00	<del></del>		Total Tidi Keningui Teata
otal Marketing Expenses	Sid Gen. Launch		<del></del>		\$1,050.00	\$0.00		
otal marketing expenses		1			192,050.00			
	Outdoor Bike Racks							
ike Stations		Price/Unit	Expected Units	Units	Budgeted Amount	Expenses		Manufacturer/Distributor
rd Gen Bike Dock		\$835.00	50 .		\$41,750.00	\$0.00		TBD by 3rd Gen. RFP
Signage		\$500.00	0		\$200.00	\$0.00		Purchased in 2013-2014
rst Year Cost for Stations		,			\$41,950.00	\$0.00		
S								
	Big Red Bikes			Number of		No. of the last of	Bike Theft and Late Bike	
undraising, fees, fines	Cost/Incident	J	Expected Incidents	Incidente	Budgeted Amount	Revenue	Consequent Course of Action	Administrative Body(s)
ost/stolen bike charge	\$1,000.00		1	ļ	\$1,000.00	\$0.00		<del> </del>
amage Fees	(Varies)			N/A	\$200.00	\$0.00		
ate Fees	(Varies)	<b>_</b>		N/A	\$200.00	\$0.00		
undraising				1	\$500.00	\$0.00		
		1	1	1	\$1,900.00	\$0.00		
otal Administration Revenues			-					

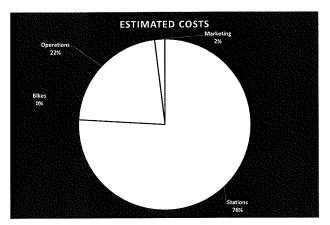
	,				
In Kind Donations and Sponsorships		Source		Sponsorship	
A C					
Total Donations and Sponsorships			\$0.00	\$0.00	

Total Revenue 2014-2015	Estimated Revenue	Recieved	Total Variance	% Variance
Balance From Previous Year	\$735.90	\$6,475.70	\$5,739.80	780%
Byline Funding 2011-2012	\$47,500.00	\$47,500.00	\$0.00	0%
Donations and Sponsorships	\$0.00	\$0.00		
Fees and Fines	\$1,900.00	\$0.00	(\$1,900.00)	-100%
	\$50.135.9	0 \$53.975.70	\$3,839.80	8%

Total Spending 2014-2015	Estimated Expenditure	Total Expenditure	Total Variance	% Variance
Bikes	\$0.00	\$0.00	\$0.00	#DIV/0!
Stations	\$41,950.00	\$0.00	\$0.00	0%
Operations	\$12,232.00	\$0.00	\$12,232.00	100%
Marketing	\$1,050.00	\$0.00	\$1,050.00	100%
	\$55,232.00	\$0.00	\$13,282.00	24%

End of Year Balance	Estimated	Current	Total Variance	% Variance
Funds	(\$5,096.10)	\$53,975.70	\$59,071.80	-1159%
Number of Bikes	42	40	0	0%
Bike Capacity	55	0	55	100%

Cost Breakdown	Estimated	Actual	Total Variance	% Variance
Capital Cost per Bike	\$998.81	\$0.00	\$998.81	
Operations Cost per Bike	\$291.24	\$0.00	\$291.24	
Total Annual Costs per Bike	\$1,315.05			



41 10 10 10 10 10 10 10 10 10 10 10 10 10	et (Fall 2015 - S	

							Quantity of New Bikes	15
Bike Units	Item	Price/Unit	Expected Units	Actual Units	Budgeted Amount	Expenses	Model Name	Manufacturer/Retailer
Bikes	JAMIS Commuter 4s (4 yrs)	\$750.00	15		\$11,250.00	\$0.00	Jamis Commuter 4s	The Bike Rack: Jamis
Accessories	Light Sets	\$38.99	15		\$584.85	\$0.00	Reelight SL100	
30.53 50.53	Helmet (2 yrs)	\$8.45	15		\$126.75	\$0.00	Model 09 Flash Graphics Heli	nets(15 Silver 30 Red)
	Kickstands	\$9.99	15		\$149.85	\$0.00		The Bike Rack
And the state of t	Seat Covers	\$9.99	15		\$149.85	\$0.00	Serfas Waterproof Seat Cove	r Amazon
Locks	U-Lock	\$28.99	15		\$434.85	\$0.00	Kryptonite Series 2	
	Locking Skewers	\$22.99	15		\$344.85	\$0.00	Hubiox Security Skewers	
	Seat Leashes	\$6.99	15		\$104.85	\$0.00		The Bike Rack
Shipping	Shipping	\$25.00	15		\$375.00	\$0.00		
Shop Bike Assembly	Assembly	\$50.00	15		\$750.00	\$0.00		The Bike Rack
Total Cost of Bike Units		<u> </u>			\$14,270.85	\$0.00		
			1				1 .	

	Weeks of Service	26						
Bike Maintenance & Operations Cost		Price/Unit	Expected Units	Units	Budgeted Amount	Expenses	Estimated Repair Time	Dropoff/Return Personi
Monthly Preventive Maintenance	25% fleet per week	\$10.00	741	···	\$7,410.00	\$0.00	2 hours /bike	Maintenance Technicia
Daily Safety Checks	every bike-once per day	\$8.00	518.7		\$4,149.60	\$0.00	3 min. /bike	Maintenance Technicia
System Logistics		\$8.00	99		\$790.40			Logistics Coordinator
Minor Damage Repairs	8 reponses per week	\$10.00	148.2		\$1,482.00		30 min. /bike	Maintenance Technicia
Major Damage Repairs	Shop Fee	\$90.00	14.25		\$1,000.00	\$0.00	1 week	Logistics / The Bike Ra
Bike Management Software Maintanence	2 hrs per week	\$10.00	52		\$520.00	\$0.00		Software Technicians
3rd Gen. Hardware Maintenance	2 hrs per week	\$10.00	52		\$520.00			
2nd year Maintenance Spending	,				\$15,872.00	\$0.00		

	Big Red Bikes							
Program Marketing & Education		Cost/Document	Expected Units	Units	Budgeted Amount	Expenses	Usage Catagories	Manufacturer/Distributo
Quarter Cards			and the same of th		\$100.00		Flyers/Posters	BRB Marketing&Media
Laminated Signs					\$100.00			BRB Marketing&Media
Social Media Promotions	Facebook Campaigns	\$20.00	5		\$100.00			BRB Marketing&Media
Tabling Materials		\$40.00	1		\$40.00			BRB Marketing&Media
Station Signage		\$20.00	0		\$0.00			BRB Marketing&Media
Bike Signage		\$15.00	15		\$225.00			BRB Marketing&Media
Other					\$135.00			
Total Marketing Expenses					\$700.00	\$0.00		

	Outdoor Bike Racks	and the state of t				+ 5	
Bike Stations		Price/Unit	Expected Units	Units	Budgeted Amount	Expenses	Manufacturer/Distributo
3rd Gen Bike Dock		\$835.00	25		\$20,875.00	\$0.00	TBD by 3rd Gen. RFP
Station Signage		\$500.00	0	Î	\$0.00	\$0.00	Purchased in 2013-2014
irst Year Cost for Stations					\$20,875.00	\$0.00	

****	Big Red Bikes						Bike Theft and Late Bike Unit Returns				
Fundraising, fees, fines	Cost/Incident	and any order of the second	Expected Incidents	Number of	Budgeted Amount	Revenue	Consequent Course of Action Admi	nistrative Body(s)			
Lost/stolen bike charge	\$1,000.00		1	T	\$1,000.00	\$0.00					
Damage Fees	(Varies)			N/A	\$200.00	\$0.00	PROPERTY CONTRACTOR				
Late Fees	(Varies)			N/A	\$200.00	\$0.00					
Fundraising				1	\$500.00	\$0.00					
Total Administration Revenues					\$1,900.00	\$0.00					
0											
,											

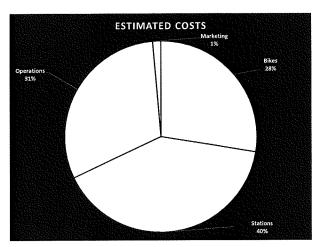
In Kind Donations and Sponsorships	Amount	Source		Budgeted Amount	Sponsorship	
Total Donations and Sponsorships			1971 [3]	\$0.00	\$0.00	

Total Revenue 2015-2016	Estimated Revenue	Recieved	Total Variance	% Variance
Balance From Previous Year	(\$5,096.10)	\$6,475.70	\$11,571.80	-227%
Byline Funding 2011-2012	\$47,500.00	\$47,500.00	\$0.00	0%
Donations and Sponsorships	\$0.00	\$0.00		
Fees and Fines	\$1,900.00	\$0.00	(\$1,900.00)	-100%
	\$44,303.9	0 \$53,975.70	\$9,671.80	22%

Total Spending 2015-2016		Estimated Expenditure	Total Expenditure	Total Variance	% Variance
Bikes	- 1	\$14,270.85	\$0.00	(\$14,270.85)	-100%
Stations		\$20,875.00	\$0.00	\$0.00	0%
Operations		\$15,872.00	\$0.00	\$15,872.00	100%
Marketing		\$700.00	\$0.00	\$700.00	100%
		\$51,717.85	\$0.00	\$2,301,15	4%

End of Year Balance	Estimated	Current	Total Variance	% Variance
Funds	(\$7,413.95)	\$53,975.70	\$61,389.65	-828%
Number of Bikes	57	40	0	0%
Bike Capacity	80	0	80	100%

Cost Breakdown	Estimated	Actual	Total Variance	% Variance
Capital Cost per Bike	\$616.59	\$0.00	\$616.59	
Operations Cost per Bike	\$278.46	\$0.00	\$278.46	
Total Annual Costs per Bike	\$907.33			
7 ost per User (3000)	\$17.24	\$0.00	\$17.24	
st ner ride (???)			\$0.00	1



# **8** Constitution & Bylaws

# 8.1 Constitution

#### **Articles**

- I. Name of organization
  - a. Big Red Bikes
- II. Purpose, aims, functions
  - a. To create a campus-wide bike sharing system that is accessible, convenient, and free of charge for every Cornellian.
- III. Membership requirements/limitations requires:
  - Attendance of 3 consecutive meetings and participation over listserv. No official project requirement for membership. Open to the entire Cornell community.
- IV. Officers
  - a. Titles
    - i. Co-Presidents (2)
    - ii. Operations Director
    - iii. Finance Director
    - iv. Marketing Director
    - v. Administrative Director
    - vi. Research & Development Director
  - b. Terms of service
    - i. A co-president shall be elected every semester and serve a term of two semesters. He or she may not be reelected.
    - ii. Other officers shall have a term of two semesters, and may be reelected indefinitely.
- V. Selection process
  - Any official member may run for office. The selection shall be conducted at a general body meeting, whereby members are nominated for positions, and must be approved by majority vote

- VI. Advisor
  - a. Title
    - i. Advisor
  - b. Terms of service
    - i. At least a semester, but the advisor shall decide whether or not to continue after one semester of service.
  - c. Selection process
    - i. The advisor shall be nominated by the officers and confirmed by the general body by majority vote
- VII. Meetings
  - a. Weekly Time and place TBD
  - VIII. Quorum
    - a. At least half of active members (3 consecutive meetings)
    - IX. Referendum & recall procedures
      - a. If any dispute arises over the constitution, the by-laws, budgeting, voting results, or any other activities, the decision shall be re-examined by the officers, and another vote shall take place before the general body
    - X. Amendment proposal procedures
      - a. Means of proposal
        - i. Presentation of proposal at general body meeting
      - b. Voting requirements
        - i. Must have attended 3 consecutive meetings and be registered on listserv
    - XI. Ratification
      - a. Must be approved by two thirds majority vote of general body

# 8.2 BYLAWS

### XII. Membership

- a. Must attend three consecutive meetings and be registered on listserv
- b. Benefits of Official Membership:
  - i. Privilege to vote in referendums and elections
  - ii. Eligible to be nominated for office

#### XIII. Executive Board

- a. Co-Presidents (2):
  - i. Two co-presidents will manage the club and should make decision by consensus. Term lasts for two semesters with election of a new co-president every semester. S/he will be responsible for leading group meetings, setting the direction of club activities, and overseeing the operations of the organization. She/he will communicate regularly with administration, TMS, library system, Risk Management, and other partners. S/he will work with other officers to set long-term goals for the organization and will coordinate teams to ensure that these goals are accomplished.

### b. Operations Director

i. The director will act as leader of operations team. S/he is responsible for creating and maintaining an operations and bike management system for BigRed Bikes. S/he will organize and maintain the system logistics, such as the checkout/return process and bike flow, and bike maintenance procedures. S/he will create improvements in system infrastructure and will work to increase the efficiency of the current systems. S/he will be the primary contact for operational matters and will work with other team leaders as necessary to address operational issues when they arise. S/he will work closely with the Student Bike Coordinator, who may or may not be the same individual.

#### c. Finance Director:

i. The director will act as leader of finance team. S/he will be responsible for researching funding for the organization, preparing applications and reports, handling expenditures, and managing TMS account. S/he will discuss all expenditures with the other team leaders and work to allocate finances in the most cost-efficient and effective manner. S/he will work with team members to delegate responsibilities for funding paperwork and administrative work. S/he will be responsible for fundraising and will assist with the Administrative Director to keep track of fees and fines.

### d. Marketing Director:

i. S/he will be responsible for advertising the program and recruiting new members. S/he will make sure that the student body is aware of the service and that students are aware of opportunities to join Big Red Bikes. S/he will be the primary contact for interested members and press organizations. S/he, along with marketing team, will produce promotional and informational materials such as flyers, posters, film, graphics, and online material. S/he will be responsible for organizing and promoting events, and ensuring the success of campus fundraising efforts, completing Use of University Property forms, and delegating important tasks to team members.

#### e. Administrative Director:

i. S/he will be responsible to creating minutes of every meeting and emailing listserv, will work closely with webmaster for online updates and help e-board keep track of deliverables and deadlines. S/he will be responsible for keeping track of fees and fines and updating our advisor weekly.

### f. Research & Development Director:

i. S/he will be responsible for overseeing all technological projects in the organization, including but not limited to software, hardware, industrial design, operations research, and system analysis. S/he will be responsible for finding the most cost effective way to achieve a particular technological goal within the organization.

#### XIV. Committees

#### a. Formation:

- Committees may be formed on an ad hoc basis and must be approved by two thirds of officers.
- ii. Committees may be dissolved by two thirds of officers.

#### b. Committee Chairs:

- i. One chair per committee who coordinates and organizes committee functions.
- ii. The committee chair may be an officer or an active member.

#### XV. Order of Meeting

a. Introductions, briefing from each officer and committee chair, discussion of items on meeting agenda, review of tasks for next week.

#### XVI. Amendment procedures

 Amendments to by-laws shall be carried out the same way as constitutional amendments